



**Alliance of
Tenant
Representatives**

- Atlanta
- Austin
- Boston
- Charlotte
- Chicago
- Cincinnati
- Denver
- Detroit
- Dallas
- Houston
- Madison/Milwaukee
- Memphis
- Mexico City
- Miami
- Minneapolis
- Nashville
- Nashua
- Omaha
- Philadelphia
- Pittsburgh
- Raleigh
- San Diego
- San Francisco/Silicon Valley
- Seattle
- Washington DC

**Metro Detroit
Market Statistics**

February, 2005 Class A Office Space

City/Area	Avg Rate Per SF/Yr	Vacancy Rate	Vacant S.F.
Detroit *	\$24.17	5%	242,989
Southfield	\$24.11	22%	1,366,002
Troy	\$22.49	16%	742,784
I-96 Corridor	\$22.01	29%	316,803
Birmingham/Bloomfield's	\$27.66	13%	165,694
Farmington Hills	\$22.77	24%	540,226
Dearborn	\$25.79	13%	459,843

* Renaissance Center Towers 1-6, Madden Building and One Detroit Center

February, 2005 Industrial Space

City/Area	Avg Rate Per SF/Yr	Vacancy Rate	Vacant S.F.
Detroit	\$3.56	21%	11,422,053
Macomb County	\$4.74	10%	10,224,924
Livonia	\$4.81	9%	2,798,879
Troy	\$5.75	12%	2,165,831
Madison Heights	\$5.81	9%	899,424
Auburn Hills	\$6.35	10%	1,470,305
Novi/Wixom	\$6.34	14%	2,290,976

February, 2005 Flex Space

City/Area	Avg Rate Per SF/Yr	Vacancy Rate	Vacant S.F.
Farmington Hills	\$10.45	21%	521,948
Novi	\$10.92	25%	395,969
Troy	\$9.07	17%	393,580
Auburn Hills	\$10.43	22%	406,170